Head of Portfolio Management & Trading

Company: First Ally Asset Management (FAAM)

Experience Level: 8-10 years

Location: Lagos

About the Role

The Head of Portfolio Management & Trading is responsible for overseeing the strategic investment management of client portfolios, ensuring optimal asset allocation, risk management, and regulatory compliance. This role involves developing and implementing investment strategies, executing trades, and leading the portfolio management team to achieve superior financial performance for clients and stakeholders.

Key Responsibilities

Portfolio Management:

- Develop and implement investment strategies aligned with clients' objectives and risk tolerance.
- Monitor portfolio performance and recommend adjustments to enhance returns and mitigate risks.
- Conduct periodic portfolio rebalancing to ensure optimal asset allocation.
- Provide market insights and investment recommendations to clients and internal stakeholders.
- Ensure compliance with investment policies, regulations, and risk management guidelines.

Trading & Execution:

- Oversee the execution of trades in equities, fixed income, and other financial instruments.
- Monitor market trends, economic indicators, and trading activities to inform investment decisions.
- Develop relationships with brokers, counterparties, and financial institutions to optimize trade execution.
- Ensure best execution practices and adherence to ethical trading standards.

Risk Management & Compliance:

- Identify, assess, and mitigate risks associated with portfolio management and trading activities.
- Ensure adherence to regulatory guidelines from SEC, NSE, and other relevant authorities.
- Implement internal controls and governance frameworks to safeguard investment operations.

Team Leadership & Development:

- Lead and mentor the portfolio management and trading team, fostering a culture of excellence and continuous learning.
- Develop training programs and knowledge-sharing initiatives for team members.
- Collaborate with other departments to align investment strategies with overall business goals.

Client Engagement & Reporting:

- Provide investment reports and performance updates to clients and stakeholders.
- Engage with high-net-worth individuals, institutional investors, and corporate clients to understand their investment needs.
- Present investment strategies and market insights to clients, board members, and senior management.

Qualifications & Experience

- Bachelor's degree in Finance, Economics, Business Administration, or related field (Master's degree is a plus).
- CFA, CIS, or other relevant professional certification required.
- Minimum of 8-10 years of experience in portfolio management, asset management, or trading.
- Strong knowledge of financial markets, asset classes, and investment instruments.
- Proficiency in financial modelling, risk assessment, and portfolio optimization.
- Excellent leadership, communication, and analytical skills.

Key Competencies

- Strategic Thinking & Decision-Making
- Market Analysis & Research
- Risk Management & Compliance
- Relationship Management & Client Servicing
- Team Leadership & People Development
- Financial Modelling & Valuation